



Interim Announcement

23 August 2005



Interim Announcement

Sir Brian Stewart
Chairman

Agenda



Highlights

Sandy Crombie

Business Performance

Alison Reed

Summary

Sandy Crombie

Q&A



Highlights

Sandy Crombie
Group Chief Executive

Highlights

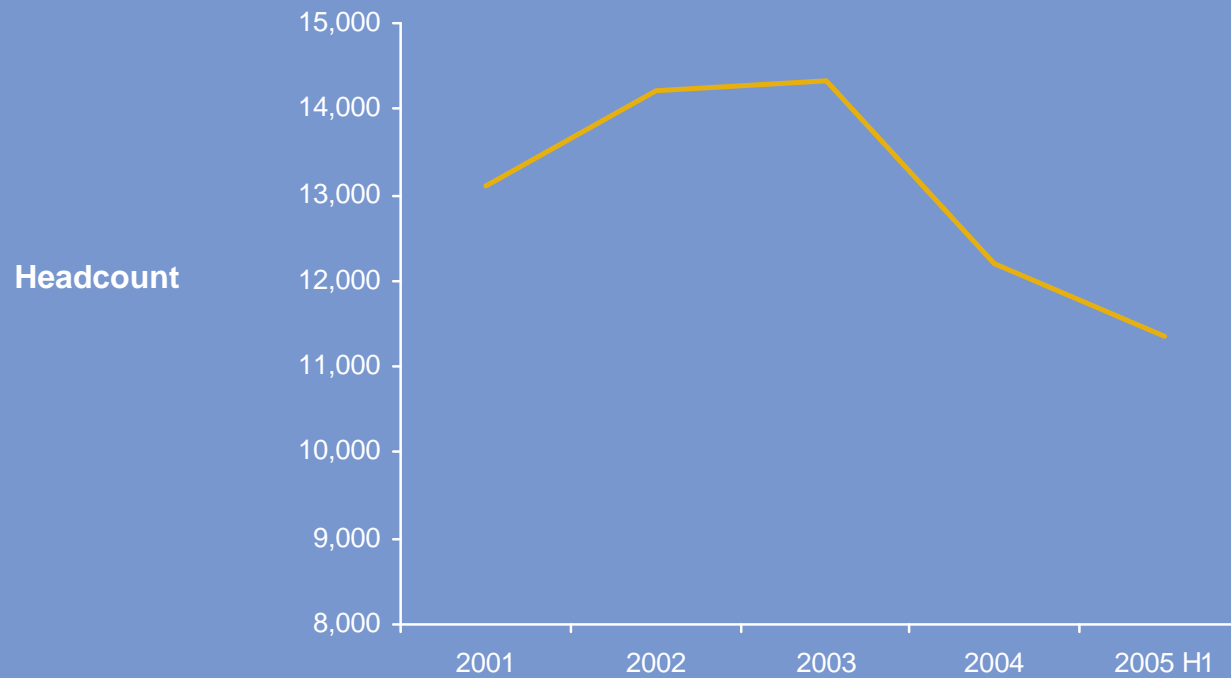


- Very satisfactory first half performance
- Progress on demutualisation project continues
- Business is being repositioned for profitability
- UK Life & Pensions franchise remains strong
- Good performance in investment management

Business is being repositioned for profitability



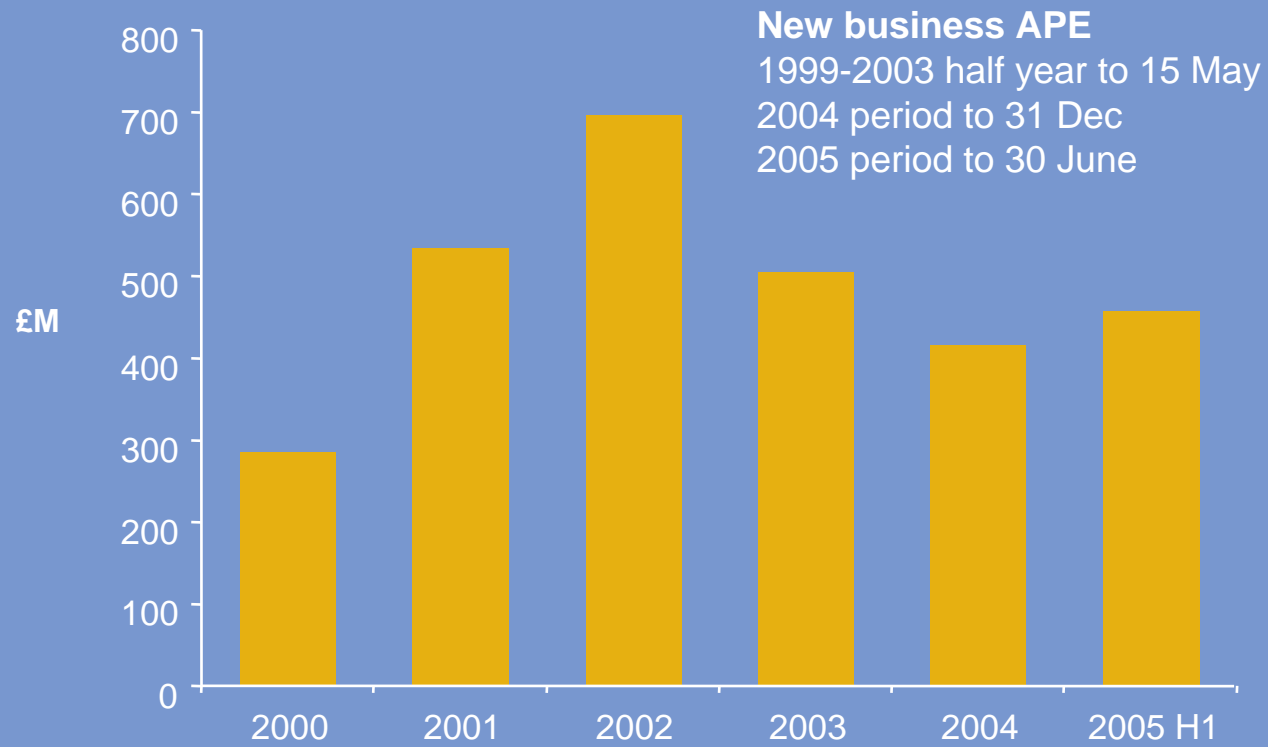
- **Product repositioning**
- **Commissions**
- **Costs**



UK Life & Pensions franchise remains strong



- **New Business Trends**
- Distribution
- Service



UK Life & Pensions franchise remains strong



- New Business Trends
- **Distribution**
- Service

Distribution wins:

Fidelity FundsNetwork
Barclays
Thinc Destini
Lighthouse Group
Sesame
Alexander Forbes
Burns Anderson
Paymentshield
National Australia Bank

UK Life & Pensions franchise remains strong



- New Business Trends
- Distribution
- **Service**

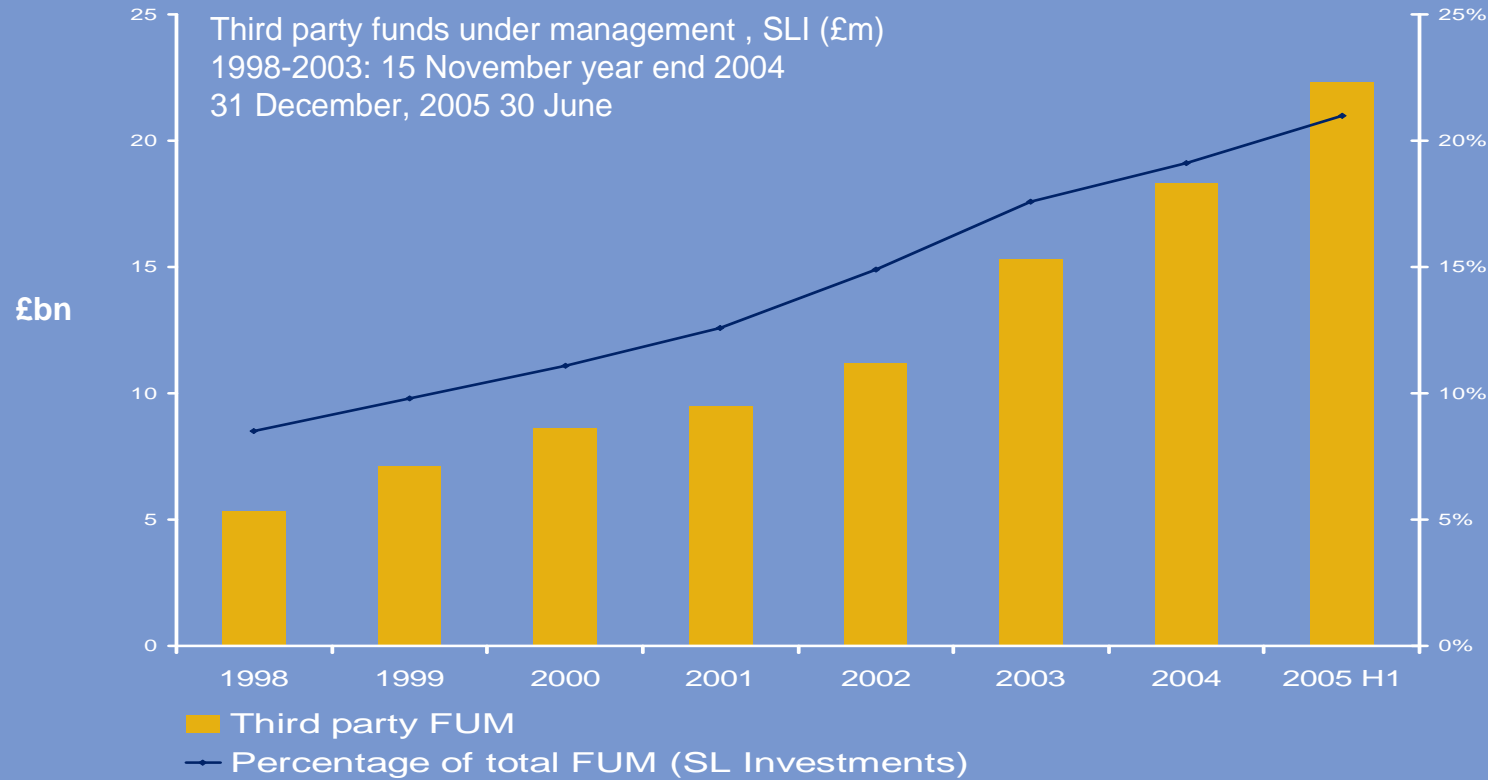
Recent Awards

Life and Pensions	Investments	Bank	Healthcare
Money Marketing Company of the Year	Financial Adviser Top 5 Star Provider	Mortgage Introducer Overall Lender of the Year	Money Marketing Best Healthcare Provider
Moneyfacts Best Pension Service			
Professional Adviser Best Product Provider website			

Good performance in investment management



- Group funds under management up 8% to £117bn
- Third party mandates
- Performance





Business Performance

Alison Reed

Group Finance Director

Group New Business APE



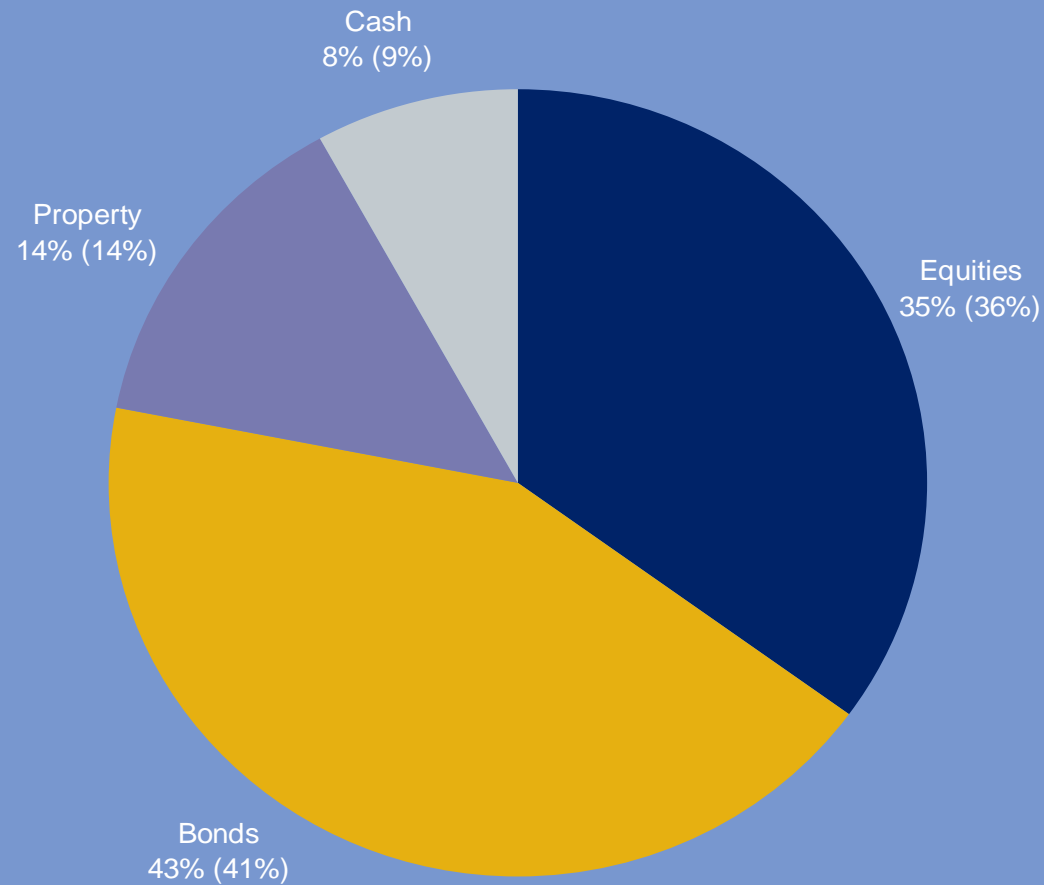
	6 months to June 2005 (£m)	Pro forma 6 months to June 2004 (£m)	% Change
Total Insurance Products	619	593	4%
UK Life & Pensions	459	417	10%
SL Healthcare	11	17	-35%
Canada	84	81	4%
International	65	78	-17%
Total Investment Products	3,172	890	256%
Gross Mortgage Lending	1,442	2,143	-33%

UK Life & Pensions New Business



	6 months to June 2005 (£m)	Pro forma 6 months to June 2004 (£m)	% Change
Group Pensions	217	178	22%
Individual Pensions	75	123	-39%
SIPP & Drawdown	60	15	300%
Investment	85	68	25%
Annuities	18	22	-18%
Protection	3	8	-63%
Other	1	3	-67%
TOTAL	459	417	10%

Asset split of WP fund £35bn (£31bn)*



Assets backing UK With Profits policies (excluding Stakeholder)

* As at 31 December 2004

Standard Life Investments - Third Party Funds



	30 Jun 2005 £m	1 Jan 2005 £m	% Change
Mutual Funds	2,457	2,280	8%
Private Equity Fund	1,343	936	43%
Segregated Funds	4,012	2,855	41%
Triple A Fund	3,647	2,291	59%
Total UK	11,459	8,362	37%
Canada/International	2,740	2,584	6%
Third party insurance contracts	8,109	7,345	10%
Total	22,308	18,291	22%

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Standard Life Bank



	H1 2005	H1 2004
Mortgages under management	£10.3bn	£9.3bn
Gross lending	£1.4bn	£2.1bn
PBT	£9m	£6m*
Arrears	0.18%	0.14%

* PBT 6m to 15 May 2004

H1 2004 6m to 30 June 2004

H1 2005 6m to 30 June 2005

Standard Life Healthcare



	H1 2005 £m	H1 2004 £m
New business premiums	10.8	16.6
PBT	0.2	(4.0)*

* PBT 6m to 15 May 2004
H1 2004 6m to 30 June 2004
H1 2005 6m to 30 June 2005

Standard Life Canada



	30 June 2005	Pro forma 30 June 2004	%
	£m	£m	change
Individual Annuities	23	20	15%
Group Annuities	36	43	-16%
Insurance	13	10	30%
Health and Disability	12	8	50%
Total Canadian Insurance (APE)	84	81	4%

International



	30 June 2005	Pro forma 30 June 2004	% change
	£m	£m	
Germany	41	53	-23%
India	11	5	120%
Republic of Ireland	11	12	-8%
Other	2	8	-75%
Total International Insurance (ex. Canada) APE	65	78	-17%

Statutory Solvency



	30 June 2005 £bn	31 Dec 2004 £bn
Capital Resources	6.4	5.5
Capital Resources Requirement (CRR)	2.8	2.5
CRR Cover	225%	218%

Realistic Balance Sheet of With Profits Fund



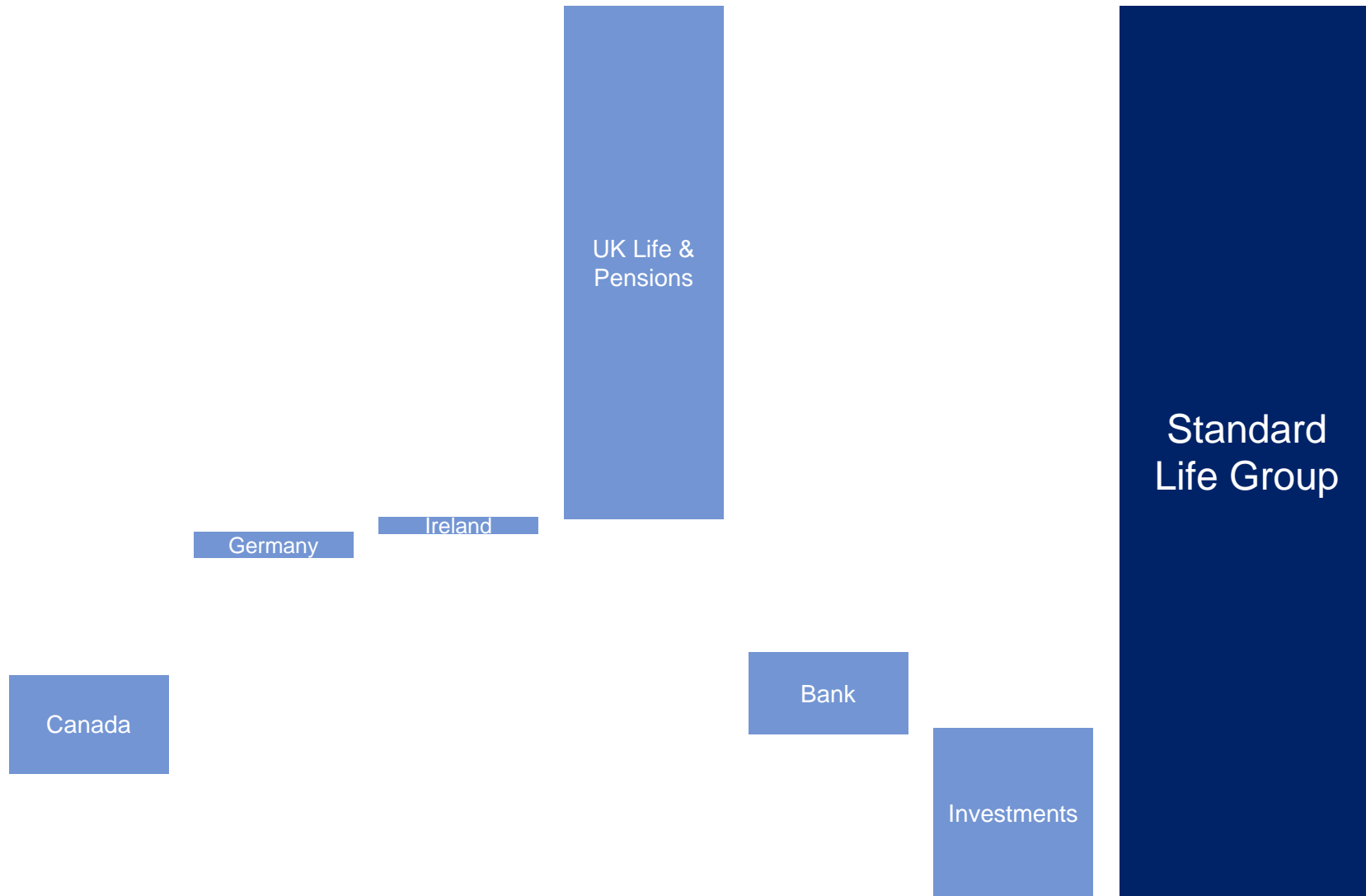
	31 Jun 2005 £bn	31 Dec 2004 £bn
Realistic Assets of the Fund	41.7	40.5
Realistic Liabilities of the Fund	38.2	37.2
Working Capital for Fund	3.5	3.3
Risk Capital Margin	0.8	0.9
RCM Cover	4.4x	3.5x



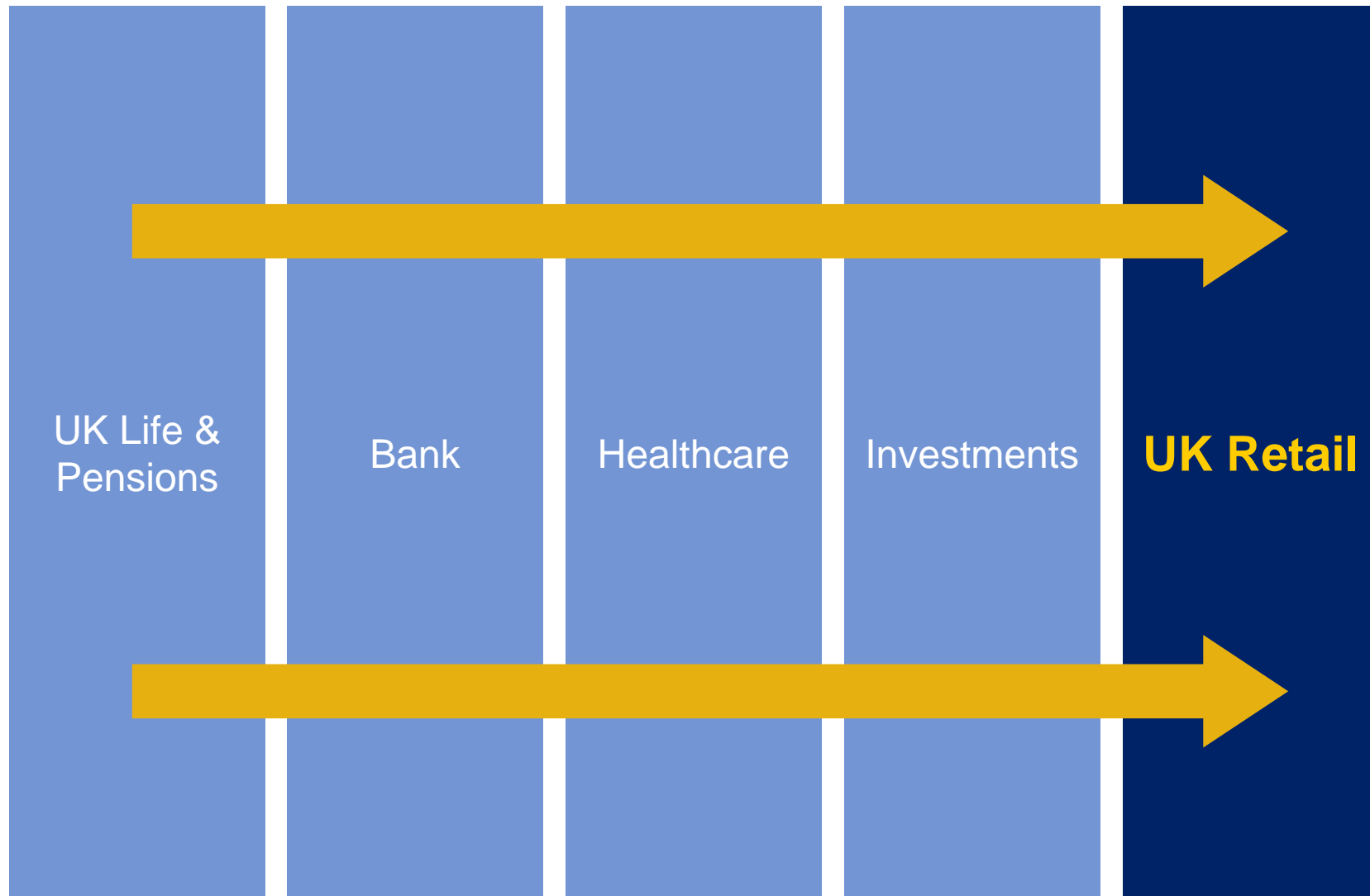
Summary

Sandy Crombie
Group Chief Executive

Group Funds under management



UK Business



Drivers for the future



- Operational Excellence
- Multi-Channel Distribution
- Valuable Customer Relationships
- Additional Growth Opportunities



Q & A

Financial information for subsidiaries prepared on a UK GAAP.

The Standard Life Assurance Company* is a mutual company registered in Scotland (No. SZ4)

Head Office Standard Life House 30 Lothian Road Edinburgh EH1 2DH.

The Standard Life group includes Standard Life Pension Funds Limited*

SLTM Limited* Standard Life Investments (Mutual Funds) Limited*

*Authorised and regulated by the Financial Services Authority

www.standardlife.co.uk

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