

### Background

The Capital Requirements Directive ('the Directive') of the European Union created a revised regulatory capital framework across Europe governing how much capital financial services firms must retain. In the United Kingdom, this is being implemented by our regulator, the Financial Services Authority ('FSA') which has created new rules and guidance specifically through the creation of the General Prudential Sourcebook ('GENPRU') and the Prudential Sourcebook for Banks, Building Societies and Investment Firms ('BIPRU').

The new FSA framework consists of three 'Pillars':

- ▶ Pillar 1 sets out the minimum capital requirements that we need to retain to meet our credit, market and operational risk;
- ▶ Pillar 2 requires us, and the FSA, to take a view on whether we need to hold additional capital against firm-specific risks not covered by Pillar 1; and
- ▶ Pillar 3 requires us to develop a set of disclosures which will allow market participants to assess key information about our underlying risks, risk management controls and capital position.

The rules in BIPRU 11 set out the provision for Pillar 3 disclosure. This must be done in accordance with a formal disclosure document. The disclosure of this document meets our obligation with respect to Pillar 3.

The rules provide that we may omit one or more of the required disclosures if we believe that the information is immaterial. Materiality is based on the criterion that the omission or misstatement of any information would be likely to change or influence the decision of a reader relying on that information. Where we have considered a disclosure to be immaterial, we have stated this in the document.

In addition, we may also omit one or more of the required disclosures where we believe that the information is regarded as proprietary or confidential. In our view, proprietary information is that which, if it were shared, would undermine our competitive position. Information is considered to be confidential where there are obligations binding us to confidentiality with our customers, suppliers and counterparties. Where we have omitted information for either of these two reasons we have stated this in the relevant section and the reasons for this.

### Scope and application of the requirements

The disclosures in this document are made in respect of Standard Life Wealth Limited (SLW), a wholly owned subsidiary of Standard Life plc and authorised and regulated by the FSA. The primary activity of SLW is the provision of discretionary investment management services.

### Risk management objectives and policies

The Board of SLW comprises directors, who have the necessary skills and experience to lead and control the company. The Board is responsible for setting the company's strategy and risk appetite and for ensuring that management establishes business plans to execute the strategy within acceptable parameters. The Board meets on a quarterly basis.

To protect the interests of our clients, SLW operates a strong control environment throughout the company. This is achieved through our Internal Risk and Control Framework ("IRCF"), which provides integrated, robust corporate governance processes to allow the company's risks to be identified, assessed, monitored and controlled. The IRCF provides three lines of defence against the mismanagement of risk. A brief description of the three lines of defence is given below.

## First Line of Defence

All Standard Life Wealth people are responsible for assessing and managing their risks. This is achieved through investing in robust and sustainable processes and the recruitment and training of our people. Management confirm the operation of their controls on a quarterly basis through a control self assessment process.

## Second Line of Defence

Risk and compliance form a second line of defence against the mismanagement of risk through gaining assurance from a defined set of monitoring activities on the operation of the first line of defence.

These monitoring activities are risk driven and a particular focus is to ensure compliance with regulations.

## Third Line of Defence

The third line of defence is provided by the Standard Life plc Internal Audit department and External Audit. Control weaknesses identified by Internal and External audit are tracked to completion through the Executive Committee.

## Capital Resources

Capital is held to ensure a suitable operating margin is maintained in excess of the higher of Pillar 1 and Pillar 2 capital requirements.

Pillar 2 capital requirements are determined using a risk based approach that explicitly takes into account management's view of specific risk exposures.

Pillar 1 capital requirements are the greater of:

- ▶ Base capital requirement of €50,000; or
- ▶ Sum of the market and credit risk requirements; or
- ▶ Fixed Overhead Requirement.

It is the firm's experience that the Fixed Overhead Requirement establishes its Pillar 1 capital requirements and hence market and credit risks are considered not to be material.

Stress tests are undertaken to determine the impact of severe events such as significant market downturns on the firm's financial position.

The capital resources of SLW at the 31 December 2010 are shown in the table below.

2010	£m
Share Capital	0.0
Share Premium Account	21.8
Audited reserves	(15.1)
Material current year losses	0.0
<b>Core Tier 1 Capital</b>	<b>6.7</b>
<b>Total capital resource</b>	<b>6.7</b>

## Remuneration

Details of Remuneration Policies and Procedures can be found at the following link:

[http://www.standardlife.com/about/governance\\_fsa\\_remuneration\\_code.html](http://www.standardlife.com/about/governance_fsa_remuneration_code.html)

The firm has not omitted any disclosures on the grounds that they are proprietary or confidential.

Standard Life Wealth Limited (SC317950), Discretionary Investment Manager, registered in Scotland at 1 George Street, Edinburgh EH2 2LL, and Standard Life Savings Limited (SC180203), ISA Plan Manager, registered in Scotland at Standard Life House, 30 Lothian Road, Edinburgh EH1 2DH, are both authorised and regulated by the Financial Services Authority.

Call 0845 279 8880 for Standard Life Wealth and 0845 279 2002 for Standard Life Savings. Calls may be recorded/monitored and call charges will vary. [www.standardlifewealth.com](http://www.standardlifewealth.com)